

10 Secrets to Success

I was reading the weekend addition of Investor's Business Daily and came across the *10 Secrets to Success*. The list is comprised from biographies and case studies from those reaching unparalleled heights. These secrets reflect the visions of Mother Theresa, Ben Franklin, Bill Gates, Martin Luther King and Babe Ruth to name a few. Success is about elevating human kind. In my humble opinion, it's about loving your neighbor as yourself. It's about loving yourself and living passionately. Follow these steps with passion and you too may reach unimaginable heights.

HOW YOU THINK IS EVERYTHING: Always be positive. Think success, not failure. Beware of a negative environment. (Put all negative thoughts and worry out of your mind - think positive - be happy).

DECIDE UPON YOUR TRUE DREAMS AND GOALS: Write down your specific goals and develop a plan to reach them. (Clearly identify what you choose in life and focus on it constantly).

TAKE ACTION: Goals are nothing without action. Don't be afraid to get started now. Just do it. (If it feels right for you, and you truly love it, jump straight into what you choose in life at this moment -- move now, for time passes so quickly).

NEVER STOP LEARNING: Go back to school or read books. Get training and acquire skills. (Start now, for time passes so quickly).

PERSIST AND WORK HARD: Success is a marathon, not a sprint. Never give up. (Focus).

LEARN TO ANALYZE DETAILS: Get all the facts, all the information. Learn from your mistakes. (Also, trust your feelings, especially your first impression, for often this is true for many people).

BUDGET YOUR TIME AND MONEY: Don't let other people or things distract you. (Know your priorities - put them in writing - think about them often - move towards them).

DON'T BE AFRAID TO INNOVATE: Following the herd is a sure way to mediocrity (move into the greatest vision that you ever had about yourself -- see more in yourself and others than ever before).

COMMUNICATE AND DEAL WITH PEOPLE EFFECTIVELY: No person is an island. Learn to understand and motivate others (and hence motivate yourself - see all people as one and have no fear).

BE HONEST AND DEPENDABLE, TAKE RESPONSIBILITY: Otherwise, No.'s 1-9 won't matter. (Truth should always be your highest choice).

[William "Chip" Corley, MBA, RFC](#)